

Building Together: CLT-Tenant Organizer Collaborations

**Construyendo juntos: Colaboraciones de inquilinos
organizados y fideicomisos de tierras comunitarias**



2025 CACLTN Conference • September 26

Agenda

- **Welcome**
- **Presentations**
 - South Bay CLT
 - Bay Area CLT
 - San Francisco CLT
- **Q&A**
 - Moderated
 - Open audience
- **Closing**



Speakers/ *Presentadores*

- ❖ Maria Garcia, Maricela Betancourt, and Delma Hernandez, South Bay Community Land Trust / *Fideicomiso Comunitario de Tierra de South Bay*
- ❖ Matt Gustafson, Bay Area Community Land Trust / *Fideicomiso Comunitario de Tierra del Área Bahía*
- ❖ Kyle Smeallie, San Francisco Community Land Trust / *Fideicomiso Comunitario de Tierra de San Francisco*





East San José Resident Victory *Victoria de Inquilinos del este de San José* With South Bay CLT / Con el CLT del Sur de la Bahía

- 18 unit complex / Complejo de 18 unidades



South Bay CLT / Con el CLT del Sur de la Bahía

Tools

- Deep multigenerational roots and education
- Collective Decision-making & leadership, wellness, equity, transparency & partnerships
- People's Preservation Fund



Tactics

- Sharing our Stories to protect SJ's Affordable Housing Funds



Tensions

- Initial skepticism about CLT
- City Delays & Underfunding vs. Resident Trust



South Berkeley Resident Victory

Victoria de Inquilinos del Sur de Berkeley

With Bay Area CLT / Con el CLT del Área de la Bahía



LOCAL NEWS  MATTERS

Berkeley tenants buy apartments: A story of Black ownership and affordable housing

by Ruth Dussault, Bay City News January 15, 2025

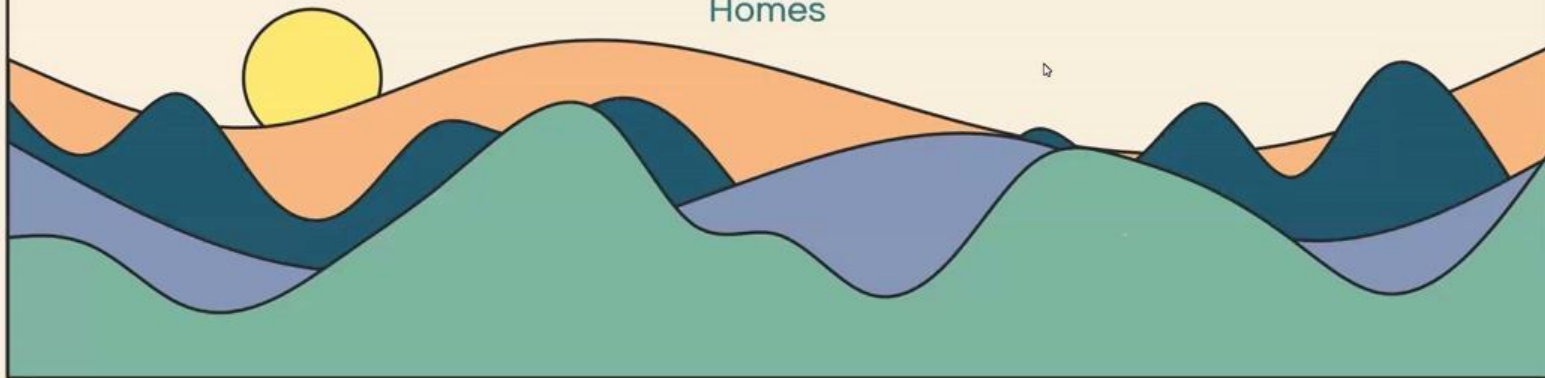




Vivienda con Dignidad Housing with Dignity

Cómo los Inquilinos del Área de la Bahía Están Tomando
Control de Sus Hogares

How Bay Area Renters Are Taking Control of Their
Homes

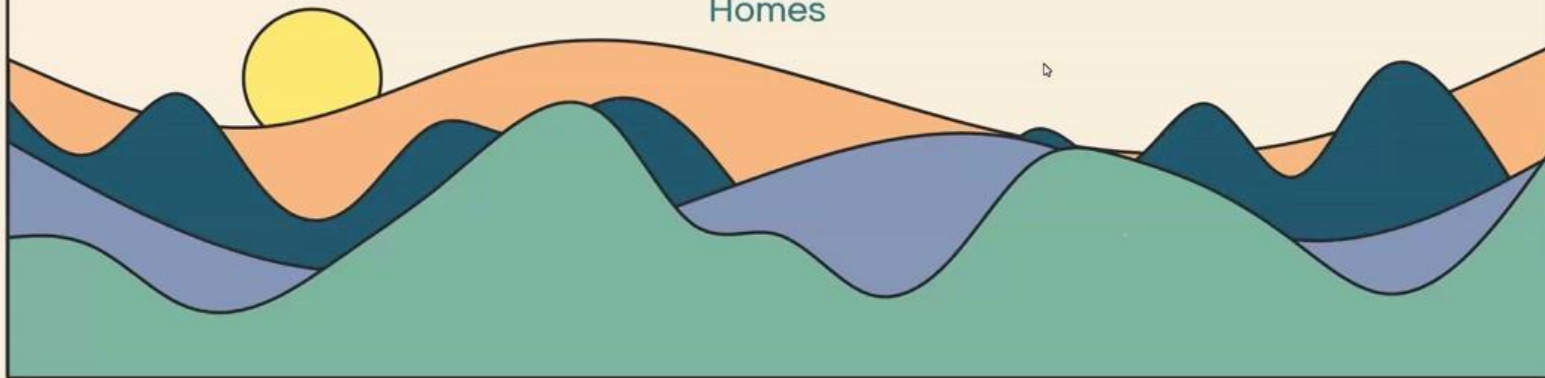




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Bay Area CLT / Con el CLT del Área de la Bahía

Tools

- Partnerships and community connections
- Co-op Program & toolkit
- Resident leadership and relationships

Tactics

- Political pressure
- Collaborative organizing within resident group
- Leaning on resident skills

Tensions

- Resident priorities vs requirements of the system
- CLT can be hard to understand
- Trust & transparency



San Francisco Resident Victory

Victoria de Inquilinos del San Francisco

With SFCLT / Con SFCLT

San Francisco Chronicle

SAN AREA (J) SAN FRANCISCO

S.F. tenants get early Christmas present: Permanently affordable housing

By ADAM TRAVIS, Chronicle Staff Writer
Dec. 4, 2014

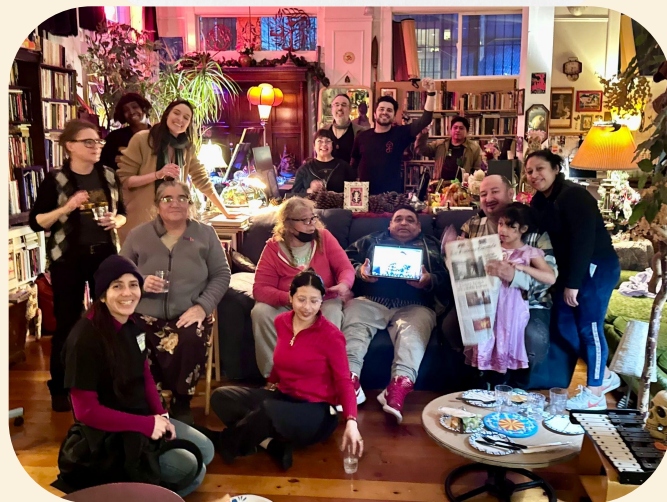
San Francisco Chronicle



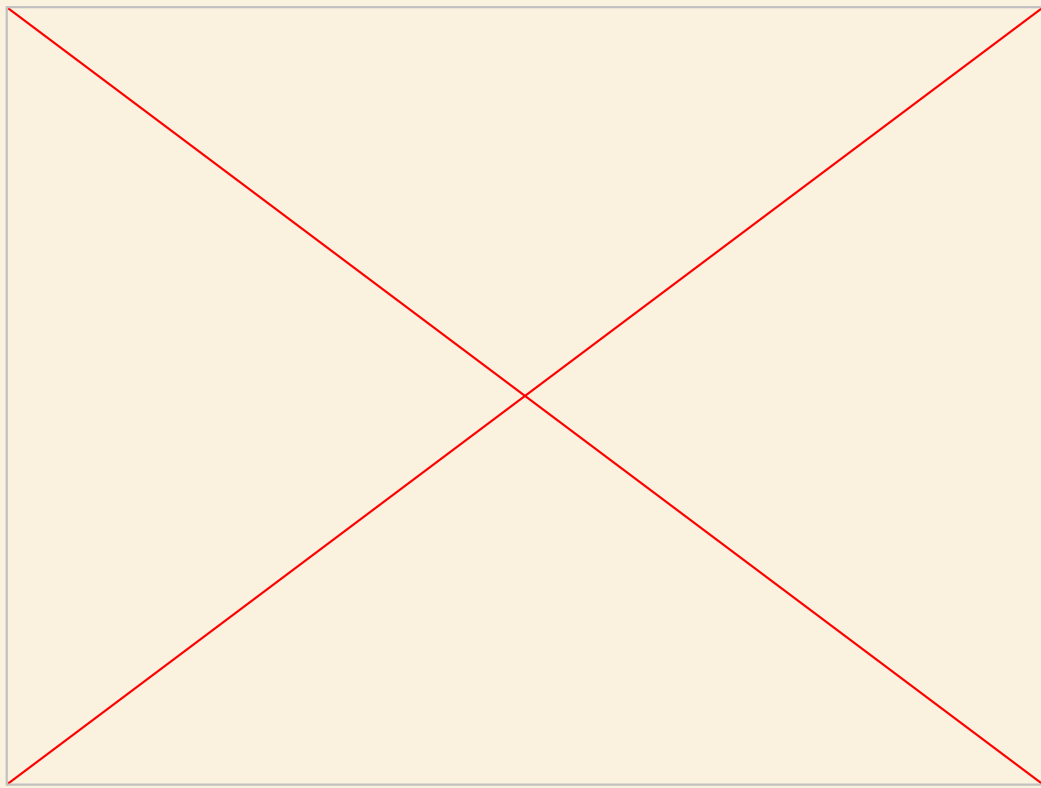
MISSION LOCAL

local news for a global city

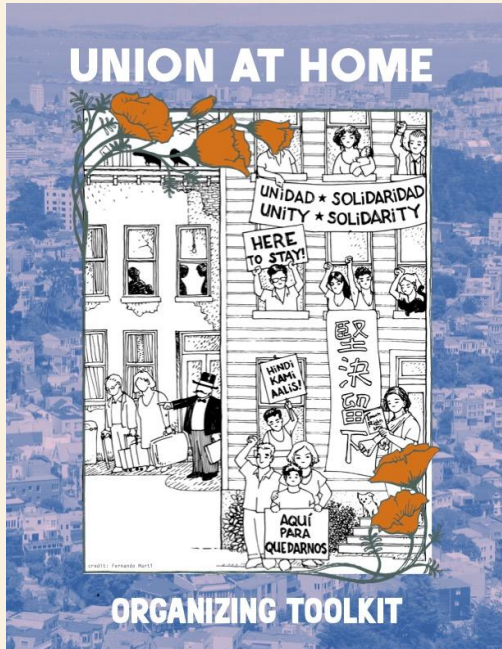
Christmas lights, a wreath and a rent drop after nonprofit saves 16 units for low-income tenants



SFCLT / Con SFCLT



Tools



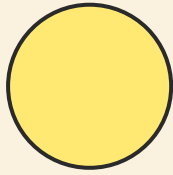
Tactics

- Media leverage

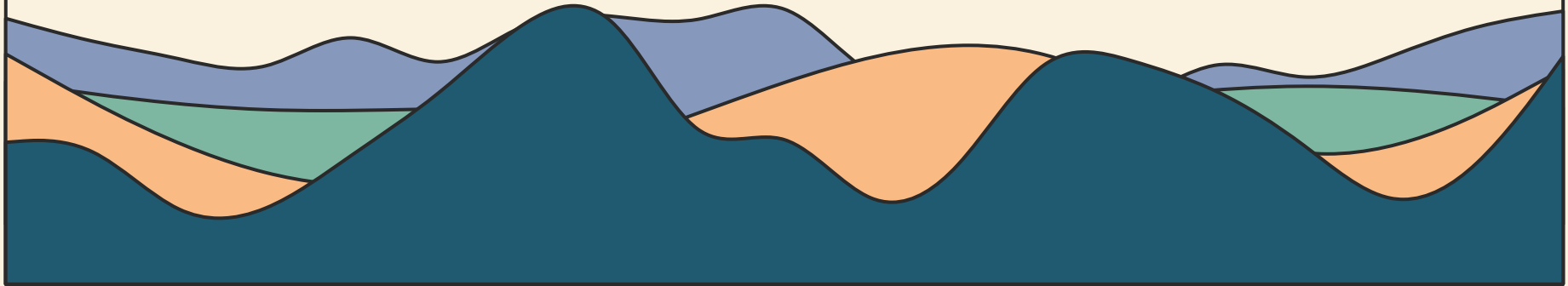


Tensions

- Loss of rent control
- Maintaining affordability vs long-term asset management



Discussion Discusión



Thank you! ¡Gracias!

Get in touch / Para mantener en contacto:

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