



Request For Information

Due by: Open call; rolling basis

CA Community Land Trust Network Technical Assistance Program: Finance for Operations TA

Tentative launch date: June - July, 2026

[The CA Community Land Trust Network \(CACLTN\)](#) seeks to support Community Land Trusts across California by connecting them to consultants for advice on Finance for Operations, including:

- **Financial Storytelling for Community Ownership**
 - Accounting & Charts of Accounts
 - Understanding finance reports (for Board Treasurer & resident Board member audiences)
 - Leveraging Impactful Stories from CLT residents
- **Financial Strategic Planning**
 - Long-term process aligning a community ownership organization's financial resources with its mission, values & goals to maximize the value of the community's real estate assets
 - Risk management
 - Staffing considerations for CLTs
 - Capital Campaigns
 - Multi-year grant funding
- **Cash Flow Budgets & Planning**
 - Budget to Actuals monitoring
 - Forecasting based on past & future program & personnel expense
- **Strategic Partnerships & Collaborations to pursue shared goals**
 - Forming cooperative relationships in the long & short term to pool resources, share risk, skills, staffing & expertise
- **Board Fiscal Oversight & Internal Financial Controls**
 - Board roles
 - Baseline board commitment requirements

- Fiduciary responsibilities
- Ties in to Financial storytelling, with Treasurer’s key role as CFO of the nonprofit operations

CACLTN is seeking consultants experienced in Finance for Nonprofit Operations. We hope to refer eligible CLTs and community ownership organizations to these consultants and will also be contracting with consultants to provide services on behalf of the CLT Network through our Technical Assistance Program.

Please indicate your experience and skill set with regard to the following areas.

1= no experience, 5=expert with CLT-specific knowledge

Focus Areas	Your experience from 1 to 5
<i>(example) Experience spelunking in Madagascar</i>	4
Financial Storytelling for Community Ownership	
Financial Strategic Planning	
Cash Flow Budgets & Planning	
Strategic Partnerships & Collaborations to pursue shared goals	
Board Fiscal Oversight & Internal Financial Controls	

a. Notes or comments on the answers above

- b. Please provide brief examples of the experiences and capacities identified above and **how many years experience you have in Finance for Operations.**

- c. What's your Hourly Rate, and would you be available to offer any pro bono hours to eligible organizations:

- d. Please describe other relevant skill sets, experiences, and capacities you/your firm could provide to CLTs and community ownership organizations

- e. Are there other individuals or firms you recommend CACLTN reach out to in relation to this RFI?

Availability and Interest	yes/no
I am interested in being included on a roster of consultants available for referrals	
I am interested in being considered for contracting with the CLT network to provide Finance for Operations consultations to CLTs in California	
I could make myself available for occasional brief consultations in my area/s of expertise	

- f. General comments

Contact Information

Name: _____

Name of firm (if applicable): _____

Phone number: _____

Email: _____

Please submit the completed RFI to info@cacltnetwork.org.

Questions about the CA CLT Network or about this RFI? Contact us at info@cacltnetwork.org or call Lydia at (415) 967-0497.