



Request For Information

Due by: Open call; rolling basis

CA Community Land Trust Network Technical Assistance Program: Community-Owned Agriculture TA

Tentative launch date: as soon as possible

[The CA Community Land Trust Network \(CACLTN\)](#) seeks to support organizations pursuing agricultural land projects in the San Joaquin Valley by connecting them to consultants for advice on Community Development best practices in the context of Community-owned Agriculture projects, including:

- **Land acquisition feasibility assessment**
 - Plotting a business plan for navigating acquisition
 - Assembling financing & subsidy needed for new projects
 - Soil & water analysis or referrals
 - Familiarity with ground leases or the ability to partner with Legal TA providers for holistic TA
 - Conservation easements and other alternative approaches to the ownership of land
 - Landowner to landseeker relations
 - Land succession opportunities
- **Community Development:**
 - Farm business operations, structures and ownership
 - Worker co-ops
 - Financial capital
 - New market channels
 - Agroecology and other sustainable farming practices
- **Strategic Partnerships & Collaborations**
 - Forming cooperative relationships in the long & short term to pool resources, share risk, skills, staffing & expertise
 - Appropriate referrals for other Agriculture-related topics, as needed

CACLTN is seeking consultants experienced in Community-owned Agriculture. We hope to refer eligible community land trusts and community ownership organizations to these consultants and will also be contracting with consultants to provide services on behalf of the CLT Network through our Technical Assistance Program.

Please indicate your experience and skill set with regard to the following areas.

1=no experience, 5=expert with CLT-specific knowledge

Focus Areas	Your experience from 1 to 5
<i>(example) Experience spelunking in Madagascar</i>	4
Land acquisition feasibility	
Community Development	
Strategic Partnerships & Collaborations	
Other (please explain below, or add individual topics here)	

a. Notes or comments on the answers above

b. Please provide brief examples of the experiences and capacities identified above and **how many years experience you have in Community-Owned Agriculture.**

Also let us know if you have prior experience working with California CLTs

c. What's your Hourly Rate, and would you be available to offer any pro bono hours to some eligible organizations:

d. Please describe other relevant skill sets, experiences, and capacities you/your firm could provide to community land trusts and community ownership organizations

e. Are there other individuals or firms you recommend CACLTN reach out to in relation to this RFI?

Availability and Interest	yes/no
I am interested in being included on a roster of consultants available for referrals	
I am interested in being considered for contracting with the CLT network to provide Community-Owned Agriculture consultations to CLTs in California	
I could make myself available for occasional brief consultations in my area/s of expertise	

f. General comments

Contact Information

Name: _____

Name of firm (if applicable): _____

Phone number: _____

Email: _____

Please submit the completed RFI, and an updated resume and 3 professional references to to info@cacltnetwork.org.

Questions about the CA CLT Network or about this RFI? Contact us at info@cacltnetwork.org or call Lydia at (415) 967-0497.